

Press Release

17th October 2008

Ipitomi triumphant at Channel Network Awards 2008

The merits of Ipitomi's leading hosted IP Telephony solution have been recognised by winning a Channel Network Award in the SME Vertical Market Solution category. Ipitomi beat fierce opposition by providing unrivalled value and cost savings to its customers. Their award-winning solution uses Cisco technology which offers advanced features and an impressive portfolio of unified communications services.

Now in their 7th year, The Channel Network Awards recognise the significant contributions made by organisations to the Information Communications Technology (ICT) channel over the last year. The prestigious Awards Dinner was held on Thursday, 16th October 2008 at the London Hilton on Park Lane hotel.

Ipitomi was awarded this accolade due to the strength of its property estates offering which provides customers with a means by which they can generate additional revenue per sq foot using specialist technology and telecoms solutions. Customers have found that Ipitomi's managed services are highly attractive since no capital expenditure is required. Ipitomi provides all the equipment as well as maintenance, support and sales resource so property estates such as business centres / parks can focus on their customers.

Adrian Coppin, Managing Director at Ipitomi said: "It's a great achievement for Ipitomi's services to be recognised by the industry as adding real value to our customers. Our R&D team ensures we continuously evaluate and update the high quality, cost-effective services we offer to remain at the forefront of the industry".

Entries were judged on a range of criteria in the SME Vertical Market Solution category including innovation, productivity, efficiency and effectiveness. John Chapman, Judging Organiser said "winning at the Channel Network Awards has always been difficult and this year doubly so with the increased number of entries and the highest quality ever. One of the toughest categories this year was the SME Vertical Market Solution and for Ipitomi to come away as winner of this category is great testament to their ingenuity, skill and focus on what the customer was trying to achieve. The judges were particularly impressed with the way Ipitomi project managed the installation at each of the customer sites and helped the client build a solid revenue model."

About Ipitomi

Ipitomi provides high quality Information Communications Technology solutions (including IP Telephony, mobile, ISDN, data, internet bandwidth, conferencing and hardware provision) for organisations ranging from SMEs to large multinationals as well as specialist solutions for property estates.

Established in 1998, Ipitomi offers a comprehensive range of products and services allowing the company to provide the right combination of services to best meet customer requirements. Ipitomi is also in an ideal position to deliver a complete, fully integrated and managed solution so that all of an organisation's technology and telecoms requirements are met by one provider.

The Ipitomi philosophy is to combine market-leading technologies to offer organisations more productive and flexible ways of working. After thoroughly analysing and appraising new technologies, Ipitomi offers the most reliable, cost-effective and leading edge solutions. This means organisations don't have to worry about the teething problems of new technology but can rather focus on their core business activities.

Press Contact

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